

How AutoCAD saved a man half A million dollars on his cleaning bill.

Ancient floor plans lie trapped behind a filing cabinet. \$100,000 Worth of executive furniture Marinated in a damp basement. Somewhere a jackhammer rips into a gas line. Welcome to the nightmarish world of facilities management.

Most facilities managers inherit a hornet's nest of problems. And no tools to solve them. The fact is, when it comes to their facilities, most companies simply don't have a plan. That unenlightened strategy costs corporate America billions of dollars every year. But there's one encouraging note: the bigger the waste, the easier it is to attack. Slashing waste is what in-

spires a facilities management specialist, like Mike Thorne.



AutoCAD® software is what he uses to slash it. Together and AutoCAD® have shown scores of companies how to develop more useful and accurate information about their buildings and other assets. And save a fortune in the process.

Take the now famous cleaning bill incident. Mike's facilities-consulting company, Applied CADD Technology, Inc of Houston, was working for a large real estate holder in a 55-story building As Mike and his client put the floor plans into AutoCAD, waste-slashing opportunities appeared left and right.

Eyeing the large columns that ran around the perimeter of the building, they wondered: Would deducting the columns from the square footage make a difference in the office cleaning bill? AutoCAD promptly gave them the answer. It cut the cleaning bill by \$60,000 a year. So far that adds up to almost half a million dollars, and counting.

And that's just a cleaning bill. With AutoCAD, you can put all kinds of expenses under the Microscope: leasing, space design, all kinds of construction and maintenance services, furniture And equipment management, inventory tracking, asset depreciation and long range facility Planning. So the potential for cutting costs is enormous.

Of course, any form of computer-aided facilities management is better than those coffee-stained lists you inherited. So why use AutoCAD? Because intelligent facilities management Requires accurate information in a standardized form that even computer novices can use. And

AutoCAD is the world CAD standard. Many of the architects, contractors, designers and equipment suppliers you'll be working with are already using it. That makes it easier and cheaper for you to get things done. In fact, there's a good chance the firm that designed your facilities did it on AutoCAD. So, much of the information you need may already be available to you.

Even starting from scratch, you can develop a master plan for your facilities on AutoCAD for a few cents a square foot, maybe less. Or you can set up your own AutoCAD system - with any optional add-on facilities program - for less than \$10,000. Either way, your investment should pay for itself in a matter of months. Or at least by the time your first cleaning bill arrives.

To learn more about how enlightened facilities management can save your company money Call 1-800-964-6432, ext. 800. And ask for our comprehensive Facilities management guide. It's quite useful and it's free.

